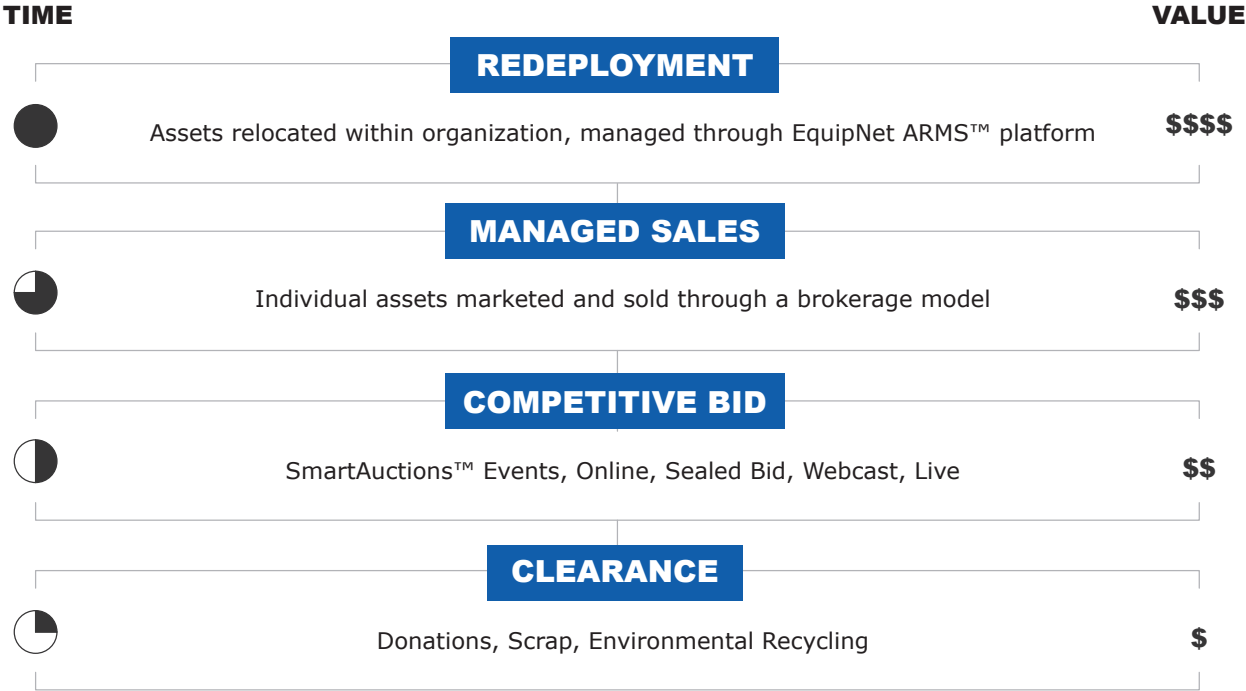


Successful Management of Idle and Surplus Assets

Visibility is key: In order to properly utilize the various channels and tools available, a specialist partner should be able to provide a solid software platform to list all assets in a plant or company. In our experience, by configuring this core element of the programme as a customisable web-based, secure software package (EquipNet's Asset Redeployment Management System - ARMS™) that can sit behind a corporation's fire-wall, we ensure maximum visibility of assets across the world - site by site.

Value Control Model



Depending on an individual company's needs, some or all of the tactics above may be utilized in an asset management programme. In every case, however, industry know-how, proven project management and market expertise are important.

A Practical Case

Below illustrates the program success of a leading, multi-national pharmaceutical company that utilizes ARMS and every channel within the Value Control Model.

					
41 Ongoing projects	173 Facilities utilizing ARMS™ program	34 Countries across the globe	1013 Pieces redeployed within company	1493 Listings written up and sold	\$41M Recovered to date



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